

**USA Jump Rope  
Executive Summary for September  
For September 2008 Month End**

	<u>September Actuals</u>	<u>Corporate Budget</u>	<u>Variance</u>	<u>Variance %</u>
Income	\$5,389	\$9,993	(\$4,604)	-46.07%
Cost of Sales	<u>(\$11,958)</u>	<u>(\$515)</u>	<u>(\$11,443)</u>	<u>2222.01%</u>
Gross Margin	(\$6,569)	\$9,478	(\$16,048)	-169.31%
Compensation (Employee, Contract Labor)	(\$4,931)	(\$8,482)	\$3,551	-41.87%
General & Adm Expenses	<u>(\$7,170)</u>	<u>(\$8,553)</u>	<u>\$1,383</u>	<u>-16.16%</u>
Net Income	(\$18,671)	(\$7,556)	(\$11,114)	147.08%

**Commentary**

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