

**USA Jump Rope
Executive Summary for February
For February 2008 Month End**

	<u>February Actuals</u>	<u>Corporate Budget</u>	<u>Variance</u>	<u>Variance %</u>
Income	\$254,562	\$258,659	(\$4,097)	-1.58%
Cost of Sales	<u>(\$99,643)</u>	<u>(\$88,729)</u>	<u>(\$10,914)</u>	<u>12.30%</u>
Gross Margin	\$154,919	\$169,930	(\$15,011)	-8.83%
Compensation (Employee, Contract Labor)	(\$13,756)	(\$8,679)	(\$5,077)	58.50%
General & Adm Expenses	<u>(\$12,241)</u>	<u>(\$8,475)</u>	<u>(\$3,766)</u>	<u>44.43%</u>
Net Income	\$128,922	\$152,776	(\$23,854)	-15.61%

Commentary
